Member Advantage Mortgage FHA Loan Campaign

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Campaign Overview and Purpose

This campaign is designed to help raise awareness about the flexible options an FHA loan has to offer for those with lower credit scores and a need for a lower down payment.

• Raise awareness about the flexible options of

an FHA loan

- Help this audience overcome doubt about being able to qualify for a mortgage
- Highlight the benefits of a CU partnership



Email Series

Send the following emails over a 3-4 week period:

- Email #1: It's possible to go from renting to investing.
- Email #2: FHA loans and you: What you need to know.
- Email #3: We'll be your partners

It's possible to go from renting to investing. An FHA loan could help.

Maybe you want to huy your first home but you're still building credit. Or you're rebuilding credit. Maybe you can't see yoursell buying a home because a big down payment seems imposable. If any of bis applies to you, you sheedi firvh-backed ferms.



An FHA-backed loan is a mortgage designed with lower income, credit, and down payment requirements. It's insured by the Federal Housing Authority (FHA) and issued only by government-approved lenders.

This means that you could be approved for an PMA loan if you: - Have a credit source of at least 580 and can put 3.5% down - Have a credit source of at least 500 and can put 10% down - Plan to use the home as your primary residence - Have a detro-income ratio of 43% or less

An FHA-backed mortgage comes with many benefits and a few requirements. You'il want to understand these to be able to know whether an FHA loan is right for you. We can help you figure it out and will guide you through every step of the homebuying process.

LEARN MORE ABOUT FHA LOANS

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FHA loans and you: What you need to know.

If you're concerned about your credit and think that prevents you from buying a home, then you might want to consider an Prin-backed lash. A conversional loan may be out of reach, but that desen't mean you're out of options.



Yes, homeownership is possible with an FHA loan. We can answer your questions.

You might be asking: • What exactly is an FHA (ban? • How are they different from a conventional montgape? • What are the benefits and requirements of an FHA loan? • Can Lues a gift as a down payment?

We can answer all of these questions and more. Click the links below to learn more or apply today.

LEARN HORE ABOUT FHA LOANS

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Call Toll Free: 1-866-462-1414 info@memberadvantagemontgage.com



We'll be your partners in saying, "YES!" to homeownership.

Many who are unaware of PNA loans think homeownership is not an achievable diream. An PNA loan might be right if you're building crodit of loaking to put loss diwn than you would on a conventioned loan. New that you're aware of PNA-backed lears, we'll help guide you also the path to homeownership.



We are devoted to helping you with every step of the homebuying process, no matter which loan you determine is best for you.

We make it easier for you by:

Helping you figure out how much house to buy
 Answering your questions and listening to
 your concerns
 Walking you through the steps from
 pre-approval to closing

You can take the first step today by reaching out to us with any questions or reading our educational materials on our website. We'll be ready to help as soon as you're ready for the next step.

LEARN MORE ABOUT FHA LOANS

APPLY FOR AN FHA LOAN TODAY

is is not an other for extension of codit ner a commitment to lend. Programs, rules, terms and obtions are subject to charge without notice, Certain netwictions may apply. All approvals spect to underwriting guidelines, Not all applicants will gasify.

Call Toll Pree: 1-866-482-1414 s@memberadvantagemortgage.com

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EMAIL SERIES

Instagram posts

Post on Instagram to engage your social followers. Example post copy:

• Think a downpayment is out of reach? Reach out to us - an FHA-backed loan could be right for you. #stoprentingstartbuying #CUNAME



Stop renting, start buying.



FHA Loan Options



Learn about FHA-backed loans.



FHA Loan Options

INSTAGRAM POSTS

Facebook posts

Post on your Facebook channel to engage your social followers. Example post copy:

 You could qualify for an FHA loan with lower credit and less down than a traditional mortgage. Know your options. [PHONE NUMBER] #stoprentingstartbuying #CUNAME

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Stop renting, start buying.

LEARN MORE





FHA Loan Options

LEARN MORE





FACEBOOK ADS

AND POSTS

Facebook posts

Post on your Facebook channel to engage your social followers. Example post copy:

 You could qualify for an FHA loan with lower credit and less down than a traditional mortgage. Know your options. [PHONE NUMBER] #stoprentingstartbuying #CUNAME



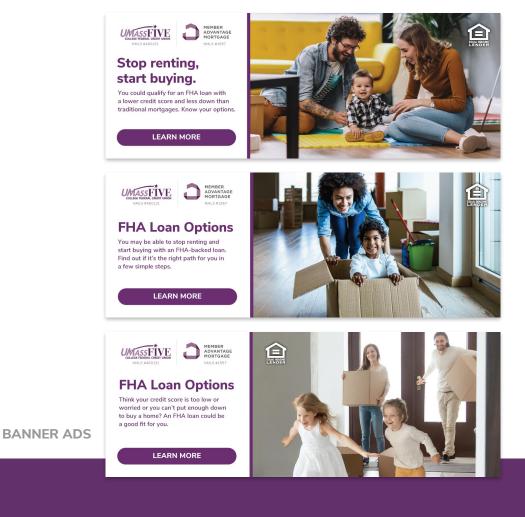
MEMBER ADVANTAGE MORTGAGE

NMLS #1557

FACEBOOK ADS AND POSTS

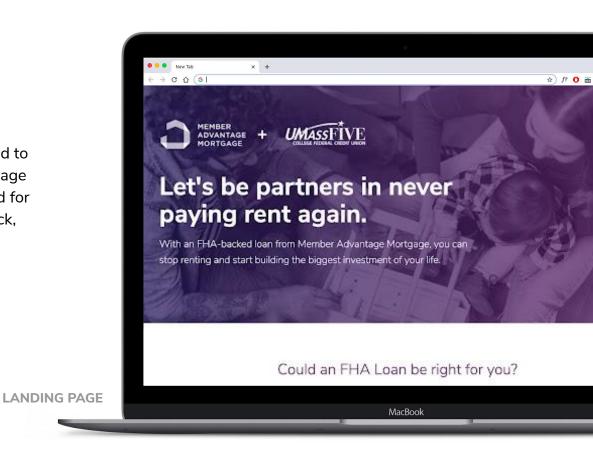
Banner Ads

Banner ads can be used on your website or as a paid media promotion to reach a larger, external audience.



Landing Page

The FHA campaign landing page can be used to create a more targeted experience for mortgage leads. In addition, more data can be gathered for this specific campaign to help you better track, measure and optimize your FHA mortgage marketing efforts.



In-Branch: Rack Card

Engage your in-branch visitors:

Print rack card and place in branch in high traffic location.





If you think homeownership is out of reach, reach out to us.

Recovering from financial hardship or building credit might not sound like the time to buy a home. But with an FHA loan, it may be possible. It's a safe, trusted way to invest in a home.

FHA loans could be	Reach Out
right for you if you:	Homeownership
 Need down-payment	may not be out of
assistance or	reach if you have
low-down options,	options. Get in
 Have a lower credit	touch and we'll
score, and	help you explore
 Don't want to take	if an FHA loan is
on too much risk.	right for you.

Visit MemberAdvantageMortgage.com or call 1-866-482-1414.



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In-Branch: Rack Card

Engage your in-branch visitors:

Print rack card and place in branch in high • traffic location



If you think homeownership is out of reach, reach out to us.



Read the back of this card to learn if an FHA loan is right for you.

Ready to reach out? Visit MemberAdvantageMortgage.com or call 1-866-482-1414.





Recovering from financial hardship or building credit might not sound like the time to buy a home. But with an FHA loan, it may be possible. It's a safe, trusted way to invest in a home.

FHA loans could be right for you if you:

- · Need down-payment assistance or low-down options,
- · Have a lower credit score, and
- · Don't want to take on too much risk.

Reach Out

Homeownership may not be out of reach if you have options. Get in touch and we'll help you explore if an FHA loan is right for you.

Visit MemberAdvantageMortgage.com or call 1-866-482-1414.

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RACK CARD (DOUBLE-SIDED)

In-Branch: Posters

Engage your in-branch visitors:

• Print posters and place in branch in high traffic location.



IN-BRANCH POSTERS

To learn more about our mortgage options, call 888.4545.0089 or visit www.UMassFive.coop.



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Getting Started

Member Advantage Mortgage is here to make it easy for you to get started. Take the following steps:

- If you have an internal or external graphic design resource - share the ZIP folder with them for any customizing. *Please follow all compliance rules and regulations.
- If you need our help customizing the assets for your credit union - download the JPGs or PDFs that fit your needs and click here to <u>email the MAM marketing team</u> to get the customization process started.





