







NMLS #1557 (LENDER)



### Dear {First Name},

I'll keep this brief, as I assume you're very busy — mortgage interest rates are currently down. They're lower than they were a few years ago when you closed.

Eventually, they're going to go back up (although no one can predict when or by how much).

Members like you are refinancing so they can:

- Lower their monthly payment
- Save long-term by paying less in interest
- Pay off their mortgage to own their home sooner

Since we've already done business together, it won't be time-intensive for you to see if refinancing makes financial sense.

# Give me a quick call, and I can help you figure out if refinancing is worth your time pursuing.

<u>Payment Calculator</u> to see what your payment would be based on current rates. Click "Get a quote" if you like what you see, and I'll reach back out to you with more information.

You can reach me at 888-508-7303, or use our Mortgage

Sincerely,

NMLS #1557 888-508-7303

Your UMassFive Mortgage Team

looking to move. No sense taking the time to start over at square one with someone else if you don't have to.

P.S. Just so you know, you can also call me if you're

conditions are subject to change without notice. Certain restrictions may apply. All approvals subject to underwriting guidelines. Not all applicants will qualify. Member Advantage Mortgage, LLC is an Equal Housing Lender. We do business in accordance with the Federal Fair Housing Law and the Equal Credit Opportunity Act.

Member Advantage Mortgage LLC (MAM) is a subsidiary of CUSO Development Company (CDC),

This is not an offer for extension of credit nor a commitment to lend. Programs, rates, terms and

which is owned and operated by credit unions for the benefit of credit unions and their members.

UMassFive College Federal Credit Union works with MAM to assist its members in evaluating and selecting appropriate mortgage solutions and issuing loans to qualified members.

Toll Free: 1-866-482-1414

Member Advantage Mortgage - NMLS #1557

Visit memberadvantagemortgage.com/mam-umassfive-disclaimer to view licensing information.

info@memberadvantagemortgage.com

3330 Broadmoor Ave. SE Suite B P.O. Box 1060 Grand Rapids, Michigan 49512





NMLS #460131



NMLS #1557 (LENDER)



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UMASSFIVE

NMLS #460131



NMLS #1557 (LENDER)



### Dear {First Name},

Did you know we can help you refinance your mortgage in as little as five weeks?

If that sounds quick, that's because you've got an existing relationship with us! The best part is, there's not much work we need you to do during that time! Most of it falls on us.

Your mortgage closed at least three years ago, when rates were higher than they are today. That means you would most likely benefit from refinancing before rates go back up.

The only thing I need you to do is give me a call! You can reach me at 888-508-7303.

Sincerely,

Your UMassFive Mortgage Team NMLS #1557 888-508-7303

P.S. Are you planning to move? I can help you secure a mortgage for another home. Just give me a call.

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### Dear {First Name},

You've likely heard interest rates may be going back up soon.

While no knows when that will happen, Freddie Mac recently announced that they expect mortgage rates to continue to rise modestly.

If you're going to refinance, **now is the time.** 

The average interest rate five years ago was 3.65%\*. Three years ago it was 4.54%\*, and as of September in 2021 it's averaged 2.92%\*.

#### Interest rates can't fall forever!

If you'd like me to run the numbers to help you decide if refinancing is a wise financial decision for your family, simply give me a call.

I don't need a lot of your time; a quick call will do.

My number is **888-508-7303.** 

You can also get started by checking what your mortgage payment would be using today's rates. Head over to our **Mortgage Payment Calculator,** answer a few quick questions, and you'll see the new amount you could be paying.

Sincerely,

NMLS #1557 888-508-7303

Your UMassFive Mortgage Team

loan or a mortgage for a new home!

P.S. You can also call me if you need a home equity

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\*Average interest rates reported by <a href="http://www.freddiemac.com/pmms/">http://www.freddiemac.com/pmms/</a>

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