[Email 1 - MAM/COFCU ARM Campaign] Subject: This is not your older brother's ARM mortgage Pre-header text: It's 2023, time to reconsider adjustable rate mortgages





Remember when "berry" phones were the best and adjustable rate mortgages were the worst? Things have changed.

Schedule an appointment



Dear Member,

There's a huge misconception about today's adjustable rate mortgages, or ARMs. Many potential homebuyers think they're the

same as the ARMs that led to the financial crisis in 2008.

The truth is, ARMs have changed. Updated qualifying criteria and safer terms make them less risky.

If you've dismissed ARM loans as a way to finance your first or next home, it might be time to reconsider.

For more reasons why today's ARMs are different, click here.

You might be surprised to also learn that ARMs just make more sense, especially for many of today's buyers. The average stay in a home these days is hovering at about eight years, which means many are staying just a few years. This enables savvy homebuyers to pay off their ARM loans before rates adjust.

Want to figure out if an ARM could be a good fit for you? We'd love to discuss it with you in person or over the phone.

Schedule an appointment

Or, you could skip the conversation, compare rates, and start an application. Click here.

Sincerely,

Your CommonWealth One Mortgage Team

NMLS# 403416

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